



Successful Client Solutions

U.S. Manufacturing Conglomerate Successfully Acquires South American Company with the Help of Lex Mundi Cross-Border Team

McWane Inc., an Alabama based manufacturing conglomerate, contacted Maynard, Cooper & Gale P.C., Lex Mundi member firm for Alabama, to assist with an international acquisition in South America.

The client wished to purchase a propane tank manufacturer in Santiago, Chile and needed assistance with the cross-border acquisition.

While acting as lead firm for the purchaser, Maynard, Cooper & Gale engaged the local expertise of Claro & Cia., Abogados, Lex Mundi member firm for Chile. The two firms, acting in tandem, provided the client with seamless service from beginning to end, partnering on due diligence, drafting and negotiations.

The transaction was successfully closed, showcasing the value of Lex Mundi's global network of member law firms. The client was extremely pleased with the outcome and was impressed by the quality of work performed by the member firms as well as the collaborative team effort. As a result, the client has established an ongoing relationship with Claro & Cia., Abogados for its Chilean legal needs.

Lex Mundi is the world's leading network of independent law firms with in-depth experience in 100+ countries. Through close collaboration, our member firms are able to offer their clients preferred access to more than 21,000 lawyers worldwide - a global resource of unmatched breadth and depth.

Lex Mundi - the law firms that know your markets.

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